

News Connection

2005 OFFICERS

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CTP
CITY OF ARLINGTON

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CCCCD

2ND VICE PRESIDENT
SARA HOGLUND, CPPB
COLLIN COUNTY

SECRETARY
SONJI KILLYON, CPPB
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TREASURER
JOHN LEMMOND, CPPB
CITY OF MCKINNEY

EX-OFFICIO
RAYMOND WEAVER, CPPB
PLANO ISD

COMMITTEE CHAIRPERSONS

AUDIT/BUDGET
RON DUNCAN
DFW AIRPORT

BYLAWS/HISTORIAN
DEBBIE NYE, CPPO, CPPB
CITY OF MCKINNEY

LEGISLATIVE
OPEN

MEMBERSHIP/DIRECTORY
TINA MURPHY, CPPO, CPPB
CITY OF MCKINNEY

NEWSLETTER
DEBRA MORRIS, CPPO
CCCCD

NOMINATION
PAST PRESIDENTS

PROGRAM
SARA HOGLUND, CPPB
COLLIN COUNTY

SEMINAR DEVELOPMENT
CINDY WHITE, CPPO, CPPB
CCCCD

SITE SELECTION
STEVE COLE
CPCU, ARM, CPM
CITY OF HURST

WEBSITE DEVELOPMENT
DALE KERR
PLANO ISD

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DFW Metroplex Chapter of NIGP National Institute of Governmental Purchasing

AUGUST 2005 ISSUE

The National Institute of Governmental Purchasing, Inc. is a nonprofit educational organization dedicated to helping governments manage tax dollars wisely. With membership, purchasing professionals are able to access benchmark and research information, receive technical assistance and advice, and network with industry leaders and other professionals within the public purchasing field. Members also have many educational opportunities available through certification programs, seminars, publications and consulting services.

NIGP promotes the establishment of uniform public purchasing laws and simplified standards and specifications. The organization assists its members in implementing uniform, accepted ways of doing business that meet the highest ethical and professional standards while promoting excellence, enhancing effectiveness and increasing public trust.

For additional information, visit the national NIGP website at www.nigp.org

SPECIAL ANNOUNCEMENT
DFW METROPLEX CHAPTER OF NIGP
Visit us at our
NEW CHAPTER WEBSITE
www.dfwnigp.com

The Dallas-Fort Worth Metroplex Chapter of

NIGP has a new web site! Check it out: www.dfwnigp.com.

Our web master Dale Kerr, has done a wonderful job at creating our new site. The new web site will assist to keep members informed on such topics of interest as:

- ◇ Announcements
- ◇ By Laws
- ◇ Committees
- ◇ Employment
- ◇ Ethics
- ◇ Meetings
- ◇ Membership
- ◇ Newsletter
- ◇ Officers
- ◇ Seminars



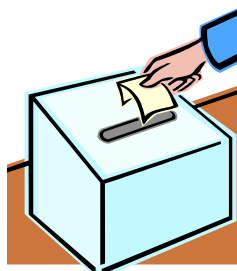
Membership Update

The DFW Chapter of NIGP now has 87 members for 2005! We're growing and look forward to seeing you at our next "Quarterly Meeting", planned for August 18th, 2005 at 12:00 at the DFW Harvey Hotel.

Do you need certification points? Do you want to get involved?

We continue to welcome any seminar ideas you might have. Please contact any board member with your suggestions. If you are interested, please contact the appropriate chairperson. Even if you don't think you have something "special" to add, you do. Our strength is built in numbers, and that includes ALL chapter members. Please consider serving; and don't forget, you receive points toward re-certification when you participate with a chapter committee. Here are the committees and their respective chairpersons:

Membership Committee: Tina Murphy
Program/Seminar Committee:
 Ron Duncan/Sara Hoglund
Professional Development Committee
 Cindy White
Newsletter: Debra Morris



PROPOSED SLATE OF 2006 OFFICER CANDIDATES

The nominating committee for next year's Chapter Officers has selected (maybe drafted is a better term) the following members. If anyone has additional candidates please submit their names to Ray Weaver. If anyone listed cannot serve you may request that your name be removed. Please contact me as soon as possible.

Officer positions are critical to our Chapter. Each position does require time and effort, but if we all do our share the Chapter will better meet the expectations of the membership.

Cyndy Smith
 Sarah Hoglund
 John Lemmond
 Sonji Killion
 Tom Johnston
 Athena Cole
 Jack Dale
 Rick Voorhies

Chapter President
 1st Vice President
 2nd Vice President
 Treasurer
 Secretary

Fall DFW NIGP Seminars

The following Fall NIGP courses will be offered by the DFW Chapter and held at: The Collin County Community College
 4800 Preston Park Blvd., Plano, TX 75086.

Legal Aspects of Purchasing

October 5-7, 2005, Three Day
 Instructor: Ernest T. Lee, CPPO, CPPB

Introduction to Public Procurement

November 16-18, 2005, Three Day
 Instructor: Donald G. Buffum, CPPO

Registration forms and schedule of all classes, fees, and accommodations attached:

Additional information is available on the NIGP website: <http://www.nigp.org/educate> or

The DFW Chapter website: www.dfwnigp.com or

Email Cindy White at CLWhite@cccd.edu

A Special *Thanks* to Cindy White and the NIGP Instructors that so willingly donate their time for our professional growth.



Contract management
maximizes value in
supplier relations

Cooperative purchasing refers to combining the requirements of two or more public procurement units in order to obtain the benefits of volume purchases and reductions in administrative expenses.

Economies of scale are obtained through larger volume purchasing.

Coop purchasing reduces administrative costs, encourages the sharing of information and expertise in specific area that may not be common the jurisdictions, and should increase vendor participation by creating larger demand.

DFW-NIGP

Professional Development

August 18, 2005

Guest Speaker
Lori Burns
on
DIR IT Contracts

Lori Burns
Senior Marketing Specialist
State of Texas
Department of Information Resources

Lori Burns grew up in Texas. She was born in Dallas, reared in Houston, currently lives in Kyle and works in Austin. Lori received a Bachelor of Arts Degree from Texas State University in San Marcos. She was hired to create a Marketing Department for the Texas Department of Information Resources in January 2001. The goal of this department is to market purchasing options for information technology (IT) and telecommunications products and services through competitively bid contracts that are available to state, city and county governments, and universities, colleges, school districts, and any other public subdivision in the State of Texas.

She has been in national marketing for over 15 years. The range of products and services she has marketed include non-profit political and cultural fundraising, to bank consulting and government IT products and services.

The presentation will cover information technology (IT) contracts that are available to public entities through the Texas Department of Information Resources (DIR) and also how to navigate the DIR web site. Specific contracts reviewed will be: hardware and software contracts, voice

(including long distance and Internet), data, telecommunication product and service contracts. The contracting process and some of the appropriated pieces of IT business that DIR is involved with will also be discussed.

Lori's Previous history:

Marketing Consultant (Subject Matter Expert) for Southwestern Bell Yellow Pages Division, serving San Antonio and south Texas. She created a new marketing department that offered a wide range of marketing services to business customers. Marketing Director for Alex Sheshunoff Management Services bank consulting and investment banking firm. Managed all marketing efforts from association notifications to resort-location seminars.

Marketing Coordinator for Karl Rove and Co. direct mail firm. Direct mail non-profit fundraising for politicians and museums around the nation.

Previous memberships: Direct Marketing Association of America
American Marketing Association
Honored Member: Empire Who's Who
2004-2005 Edition

NIGP Code of Ethics



The Institute believes, and it is a condition of membership, that the following ethical principles should govern the conduct of every person employed by a public sector procurement or materials management organization.

Seeks or accepts a position as head (or employee) only when fully in accord with the professional principles applicable thereto and when confident of possessing the qualifications to serve under those principles to the advantage of the employing organization.

Believes in the dignity and worth of the service rendered by the organization, and the societal responsibilities assumed as a trusted public servant.

Is governed by the highest ideals of honor and integrity in all public and personal relationships in order to merit the respect and inspire the confidence of the organization and the public being served.

Believes that personal aggrandizement or personal profit obtained through misuse of public or personal relationships is dishonest and not tolerable.

Identifies and eliminates participation of any individual in operational situations where a conflict of interest may be involved.

Believes that members of the Institute and its staff should at no time, or under any circumstances, accept directly or indirectly, gifts, gratuities, or other things of value from suppliers, which might influence or appear to influence purchasing decisions.

Keeps the governmental organization informed, through appropriate channels, on problems and progress of applicable operations by emphasizing the importance of the facts.

Resists encroachment on control of personnel in order to preserve integrity as a professional manager.

Handles all personnel matters on a merit basis, and in compliance with applicable laws prohibiting discrimination in employment on the basis of politics, religion, color, national origin, disability, gender, age, pregnancy and other protected characteristics.

Seeks or dispenses no personal favors. Handles each administrative problem objectively and empathetically, without discrimination.

Congratulations!
New NIGP Certifications

DFW Chapter August Event

**August 18, 2005
Harvey Hotel DFW**

4550 West John Carpenter
Freeway
Irving, TX 75063
Direct 972-510-2421
Fax 972-510-2471
www.harveyhotels.com

Detailed directions included
on page 5 ~
hope to see you there!

12:00-1:00 Business Meeting/Lunch
1:00-4:00 Guest Speaker/Lori Burns

\$25.00 Inclusive

Please RSVP by Friday, August 12th
Call Steve Cole (817) 788-7018 or
<mailto:scole@ci.hurst.tx.us>

Earn 1/2 point for this 4 hour seminar:
12:00—4:00

Includes Hot luncheon:

- ◆ Grilled Caribbean Chicken
- ◆ Texas Field Greens and Dressing
- ◆ Chef's Selection of Potato/Rice/Pasta
- ◆ Vegetable of the Day
- ◆ Warm Rolls
- ◆ Chef's Specialty Dessert
- ◆ Iced Tea/Water/Coffee

Alternate lunches available upon request.
Invoices available upon request.

Workshop + Lunch = NIGP Points

Special rate of \$25.00
(Compare this event to other seminars @
\$150).



Upcoming Events

The next
Quarterly Meeting
Will be held on
November 10, 2005

Monthly board meetings
are held at the
Collin County
Community College

2005 Compensation Survey
Report Debuts at Anaheim
Forum

Upcoming Webinar...
Effective Specification Writing
New Approaches! Better Outcomes!
Sept 13th, 15th, 22nd

<http://www.nigp.org/educate/WebProcProt.htm>

Harvey Suites DFW Airport

4550 W John Carpenter Freeway, Irving, Texas 75063
 Tel: +1 972 929 4499 | Fax: +1 972 929 0774
 E-mail: harveydfw@ichotelsgroup.com

**Driving Directions**

(Note: Highway 114 is also known as John Carpenter Freeway).

Our address is: 4550 W John Carpenter Freeway, Hwy 114 and Esters Blvd. We are located two miles **east** of the north entrance to DFW Airport.

If you are coming westbound on 635:

- Proceed west on Hwy 635 to Beltline
- Go left
- Proceed approximately ¼ mile to Hwy 114
- Go west, follow to Esters
- Turn left on Esters Blvd, go over the overpass
- Right on Plaza Drive
- Proceed to O'Hare Drive and turn right
- Harvey Suites DFW Airport is at the end of the street on the left

If you are coming from DFW Airport:

- Exit DFW Airport from the north entrance / exit
- After you exit the toll booth, continue to the first right, Hwy 114 East towards Dallas
- Proceed on Hwy 114 to the Esters exit
- At the stop sign go right to Plaza Drive
- Turn right and proceed to O'Hare Drive and turn right
- Harvey Suites DFW Airport is at the end of the street on the left

If you are coming from Central Expressway or the Tollway:

- Proceed on Central / Tollway to I-635 West
- Proceed west on Hwy 635 to Beltline
- Go left
- Proceed approximately ¼ mile to Hwy 114
- Go west, follow to Esters
- Turn left on Esters Blvd, go over the overpass
- Right on Plaza Drive
- Proceed to O'Hare Drive and turn right
- Harvey Suites DFW Airport is at the end of the street on the left

If you are coming from the north on I-35E

- From I-35, continue traveling south to I-635
- Turn right and proceed west on I-635 to Beltline
- Go left
- Proceed approximately ¼ mile to Hwy 114
- Go west, follow to Esters
- Turn left on Esters Blvd, go over the overpass
- Right on Plaza Drive
- Proceed to O'Hare Drive and turn right
- Harvey Suites DFW Airport is at the end of the street on the left

If you are coming from the south (Arlington, I-30 or I-20)

- Proceed north on Hwy 360
- Traffic from Hwys 114 and 121 merges with Hwy 360 in Grapevine and curves towards the east
- Continue on Hwy 114, take the Esters exit
- At the stop sign, go right
- Turn right onto Plaza Drive
- Turn left onto next street, O'Hare Drive
- Harvey Suites DFW Airport is at the end of the street on the left

If you are coming from the north on Hwy 121:

- Proceed south on Hwy 121 until you reach Hwy 114
- Turn left (east towards Dallas)
- Continue on Hwy 114, take the Esters exit
- At the stop sign, go right
- Turn right onto Plaza Drive
- Turn left onto next street, O'Hare Drive
- Harvey Suites DFW Airport is at the end of the street on the left

This information is from the Harvey Hotel web site: www.harveyhotels.com

Please confirm your directions with map quest or the web site.