



News Connection

DFW Chapter of NIGP National Institute of Governmental Purchasing

JUNE 2006 ISSUE

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WEBSITE DEVELOPMENT

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2006 Second Quarter Meeting & Educational Event

Thursday, June 15, 2006

Westin Dallas Fort Worth Airport

4545 W. John Carpenter Freeway, Irving Texas

Noon—4 pm

Business Meeting + Lunch + Educational Event

All inclusive \$25

Featuring

Christy A. Ennen

State of Texas CO-OP Coordinator

Christy Ennen is the State of Texas CO-OP Coordinator for the Texas Building and Procurement Commission. Christy received a Bachelor of Science Degree in Journalism from Texas A&M University. Christy also serves as instructor for certification classes to state purchasing agents.

State of Texas Electronic Bid Post Site

CO-OP Members now have access to post bid opportunities and awards using the Electronic State Business Daily (ESBD). Yes, Free. This service has the potential to increase competition for cooperative entities' solicitations with the ESBD's very high vendor traffic as the official bid posting site for state agencies and institutions of higher education. Bid posting procedures will be demonstrated.

Don't miss out on the opportunity to add to your professional certification point count while also adding value to your profession!

R S V P b y M o n d a y J u n e 1 2 , 2 0 0 6

**NIGP DFW Chapter
Quarterly Meeting
June 15, 2006
Westin Hotel DFW
12:00—4:00**

4550 West John Carpenter
Freeway
Irving, TX 75063
Direct 972-510-2421
Fax 972-510-2471

12:00-1:00 Business
Meeting/Lunch
1:00-4:00 Guest Speaker:
Christie Ennen

\$25.00 Inclusive

Please RSVP by Monday
June 12, 2006
Call Steve Cole
(817) 788-7018 or
scole@ci.hurst.tx.us

**Earn 1/2 point for this 4
hour seminar**

Includes Hot luncheon:

- ◆ Roasted Beef Sirloin
With Port Wine Demi-glace
- ◆ Garden Salad with
Choice of Dressing
- ◆ Chef's Selection of
Potato, Rice or Pasta
- ◆ Warm Rolls with Butter
- ◆ Chef's Specialty Dessert
- ◆ Iced Tea, Water, Coffee
and Decaffeinated
Coffee

Alternate lunches available
upon request. Invoices
available upon request.

**Workshop + Lunch =
NIGP Points**

Special rate of \$25.00

DFW METROPLEX CHAPTER OF NIGP

A CHAPTER OF THE NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING, INC

CHAPTER MEMBERSHIP HELPS YOU WORK SMARTER.

Extend your NIGP membership to the chapter level & connect locally with procurement professionals from state agencies, cities, counties, school districts, colleges, universities, libraries, hospitals, and other public agencies in Texas.

Locally sponsored educational seminars valuable to your profession.

Lone Star Regional Purchasing Conference and products exposition.

Access to national CPPB and CPPO professional certification programs.

Programs that keep you up-to-date on best procurement practices.

Re-certification points for attendance and involvement.

Chapter newsletter and website to stay informed.

And more...

Get the tools that help you work smarter—join NIGP today!

For the first time since 1999, the Chapter has "broken 90" for memberships.

We are now at 91!

Now 100's the number to beat!

March Purchasing Month

On March 21st the **City of Allen** partnered with Office Depot and held an office products expo for employees with door prizes and give-a-ways. 13 companies participated and over 150 employees attended.

Veronica Douglas, Buyer for City of Allen was chair of the 2006 PPANCT Vendor Expo held on March 6th at the DFW Marriott.

The Collin County Governmental Purchasers Forum held their Annual Vendor Fair at CCCCD Spring Creek Campus on February 15th, 2006. Approximately 100 vendors and 42 Forum members attended this year's event.

The committees for the 2006 Fair:

Peggy Watkins, City of Garland – Program
Martha Swindall, McKinney ISD – Registration and Survey
Tina Murphy, City of McKinney – CCGPF President
Ann Maas, City of Allen - CCGPF Vice President
Debra Morris, CCCCD – CCGPF Secretary

The City of McKinney held its first-ever, but soon to be annual, vendor showcase as the crowning highlight of activities for the special month of March, Purchasing Month. The showcase was a FREE EVENT and chance for employees to meet contracted vendors, win door prizes and enjoy free popcorn & nachos.

City of McKinney Mayor Bill Whitfield made an official proclamation in honor of Purchasing Month that proclaimed “the purchasing and materials management professions play a significant role in the efficiency and effectiveness of both government and business”. He further added, “the City of McKinney is proud of its own purchasing and materials management professionals who have demonstrated consistent efficiency in purchasing materials for City staff.”

A special edition of the McKinney Purchasing Department's quarterly newsletter was sent to employees and posted by intranet. The edition highlighted the two mentioned events but also provided helpful information for maintaining positive vendor relationships. A feature article highlighted one contracted vendor to illustrate how the contracting department, the vendor, and Purchasing approached a pre-existing “issue” (a.k.a. problem) as teammates and achieved a win-win solution for all.

SEMINARS

Sourcing in the Public Sector	September 13-15, 2006	Three Day
CPPO Review	October 12-13, 2006	Two Day
CPPB Review	October 13, 2006	One Day
Economics for Buyers	October 19-20, 2006	Two Day
Planning, Scheduling & Requirements Analysis	November 15-17, 2006	Three Day

(Check out NIGP's website for seminar descriptions or see attached Registration Form

NIGP Conference

C.P.M. BRIDGE

61st NIGP Annual Forum
August 5-9, 2006
Tampa, FL

What are the Costs of Purchasing and How Can they be Controlled? by the Beginners Guide Staff

Buying wisely will naturally control costs. Prices will rise and fall as the economy ebbs and flows. Demand will also play a part in determining the price of goods. When demand drives a price up, buying smaller quantities of inventory items will help keep costs in check. If the needed items are available from more than one supplier, shop around, comparing prices before making a purchasing decision. Prices are never set in stone, so ask what incentive a supplier can offer your business if you make your purchase with them instead of one of their competitors. Shipping options and payment plans are ways that suppliers can offer discounts even when the actual price of the goods cannot be reduced.

With the recent announcement to discontinue future issuances of the C.P.M. certification, the UPPCC has extended a hand of support to those C.P.M. certificants working in the public sector. The UPPCC is offering C.P.M.s a unique opportunity to earn a UPPCC designation through a certification bridge. Bridging C.P.M. certificants may utilize their previous C.P.M. testing experience towards earning the CPPB or CPPO. C.P.M. certificants will test on components important to the UPPCC public sector designations, which have not been previously tested.

C.P.M. Bridge offered by the UPPCC from C.P.M. to CPPB or CPPO:

Additional information is available at the following link:

<http://www.nigp.org/Cert/FAQs.htm>

DFW NIGP Lapel Pins now available

NIGP Code of Ethics

The Institute believes, and it is a condition of membership, that the following ethical principles should govern the conduct of every person employed by a public sector procurement or materials management organization.

Seeks or accepts a position as head (or employee) only when fully in accord with the professional principles applicable thereto and when confident of possessing the qualifications to serve under those principles to the advantage of the employing organization.

Believes in the dignity and worth of the service rendered by the organization, and the societal responsibilities assumed as a trusted public servant.

Is governed by the highest ideals of honor and integrity in all public and personal relationships in order to merit the respect and inspire the confidence of the organization and the public being served.

Believes that personal aggrandizement or personal profit obtained through misuse of public or personal relationships is dishonest and not tolerable.

Identifies and eliminates participation of any individual in operational situations where a conflict of interest may be involved.

Believes that members of the Institute and its staff should at no time, or under any circumstances, accept directly or indirectly, gifts, gratuities, or other things of value from suppliers, which might influence or appear to influence purchasing decisions.

Keeps the governmental organization informed, through appropriate channels, on problems and progress of applicable operations by emphasizing the importance of the facts.

Resists encroachment on control of personnel in order to preserve integrity as a professional manager.

Handles all personnel matters on a merit basis, and in compliance with applicable laws prohibiting discrimination in employment on the basis of politics, religion, color, national origin, disability, gender, age, pregnancy and other protected characteristics.

Seeks or dispenses no personal favors. Handles each administrative problem objectively and empathetically, without discrimination.

Subscribes to and supports the professional aims and objectives of the National Institute of Governmental Purchasing, Inc.